

Global Projects & Aviation Pvt Ltd.



Corporate Presentation

June 2009

Safe harbor

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- About Global Group
- About GMSPL
- Company's View on Charter Aviation
- Market size and growth
- The Change
- Organisation Structure
- Sojitz Procurement & Project management
- Telecom Land Acquisition Business Grp
- Telecom Energy Mgmt Business Grp
- Partnership with Sojitz Corporation
- Global-Max MRO
- Differentiator
- Services Offered
- Strategy

Group Track Record

\$ 2 bn balance sheet size

\$ 622 mn Revenue

\$ 1.8 bn Market Cap*

22 Years of service

44 Countries around the globe

70 Cellular Networks

25,000 Dedicated Employees

** On fully diluted basis as on March 31, 2008*

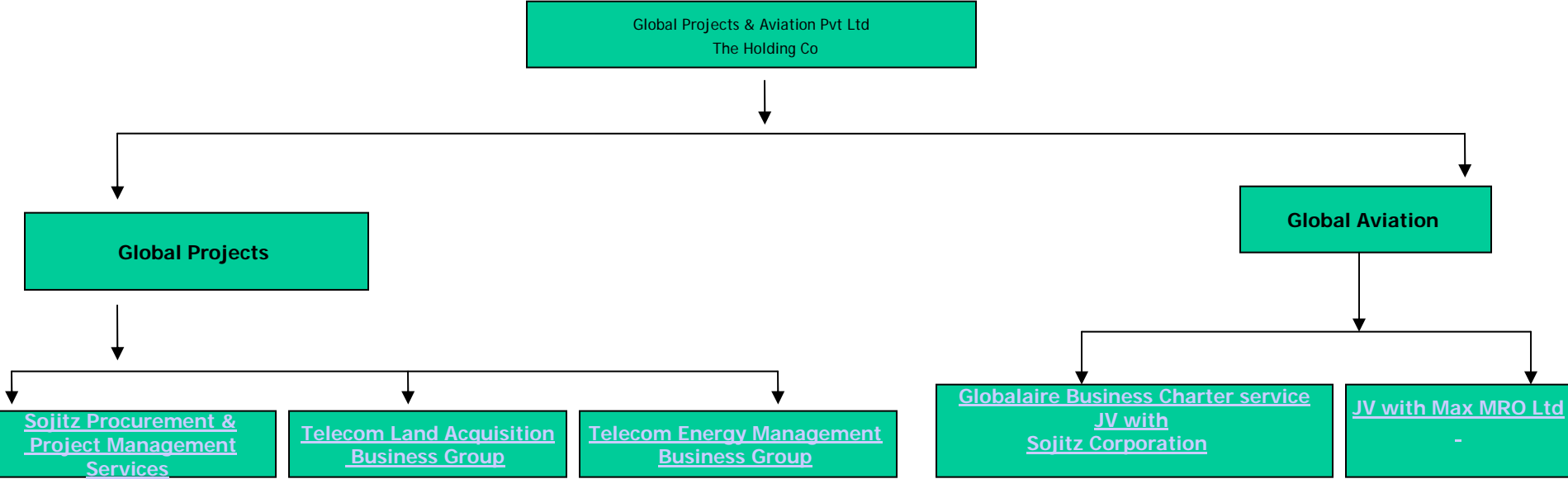
- Global Projects acts as the Procurement Service Provider for Global Group Companies.
- It is part of the 1.7 billion US \$ Global Group
- The major procurement will be civil supplies, electrical, wires and cables and numerous related application and networking instruments
- The vision of Global Projects & Aviation Pvt.Ltd. is to be India's largest Aviation service company.

- The sector that the company wishes to target has an extensive potential to grow. The sector is still untapped and has a huge potential of having many more companies willing to offer charter airline services.
- The company has set a futuristic vision and aims to provide a gamut of allied services other than just charter airline service. The company wants to encompass other allied services like:
 - Buying, selling and leasing of charter airplanes.
 - FBO - Fixed Base Operations.
 - MRO-Maintenance, Repair and Overhaul

- The Charter Aviation Market in India is fragmented with more than 32 aircraft companies plying in the country, with most of them having less than two aircraft.
- In the last two years the trend has changed, India forms 12% of the worldwide business jet market.
- The demand for private /business jets is set to grow at 50% on y-o-y basis over the next few years
- The number of global corporate houses and businessmen operating in the country are growing
- Economic Growth is building up in Tier II and Tier III cities leading to higher disposable Income
- Fractional aircraft market has also witnessed a strong demand in recent years.
- Owners have a guaranteed access to 50-500 aircraft hours annually depending on their share size.

- The company name GMSPL is changed to GPAPL (Global Projects and Aviation Pvt Ltd)
- This Company will be the Holding Company.

Organisational Structure



- Procurement company focuses specifically on the working model of Preferred Procurement Partner(PPP).
- Vertically focused
- Strategic vendor relationships
- International procurement
- Contract manufacturing
- Logistics and inventory management
- JIT adaptation of technology and custom orientation

- Acquisition of telecom land
- Forging Trust for creating agricultural land bank
- Operator Tie-up
- Contract Management for land lease.

- Logistics and distribution of Diesel.
- Alternate energy provider solution
 - Wind
 - Solar
 - Hybrid
- Operations and management
- Integration and IT enablement of NMS for Remote services.

- Handling entire marketing of fractional ownership within India
- Will market charter services
- Connecting GlobalAire with International networks
- GPAPL to research & survey the Indian corporate jet market (current player, infrastructures & future market prospects).
- SJC/AC to establish the strategy to pursue the best business model for GPAPL
- SJC/AC to seek the best financing & leasing arrangement for aircraft to be acquired

- Line Maintenance engineering
- Will build service centers in Delhi & Mumbai
- Setup FBO in Nashik
- Setup MRO in Nagpur
- Will explore partnership with Jet Aviation for FBO business
- Will sign relationship with General Aviation OEMs for service center and MRO

- Fleet of corporate and private jets
- 300 employees catering to clients
- 24-hour international planning and reservation coordination centers
- Certifications from major aircraft manufacturers to service and maintain their aircrafts.

- Global executive jet charter services; flight planning and flight tracking
- Aircraft management and flight support services and extensive international support for corporate flight operations
- Fixed base operations (FBO) and corporate / VIP aircraft handling
- Completions services (outfitting and refurbishment)
- Maintenance and repair; avionics services; Engineering services
- Aircraft sales and brokerage
- Airline handling, including passenger and cargo handling, technical assistance and line maintenance

- The major leaps to be taken are on account of acquisitions to be made in FBO and MRO space. (Inorganic growth).
- Locations where the facilities are to be acquired are of strategic importance, that is they are from the locations, which are major business Hubs.
- International presence gives unmatched level of operations like 24 hours servicing of clients and access to major parts of the world.

Thank You

